

Norton Regional
HEALTH FOUNDATION

TAKING
THE
LEAD

**Investing in a healthier
Norton County &
surrounding region**

2022 Annual Report

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Executive Director Letter

"The greatest leader is not necessarily the one who does the greatest things. He is the one who gets the people to do the greatest things." - Ronald Reagan

What motivates you? Personally, leaving something better than the way I found it motivates me. I want a healthier world with endless opportunities for my daughter as she grows. I want my husband and I – along with our family, friends and neighbors – to have access to things we want and need in our area of rural America. I want people to see that the rural way of life is something that should be desired, and enjoyed.

As the executive director of the Norton Regional Health Foundation since 2016, I have strived to "practice what I preach" and give back to the community in numerous ways. Individually, we can achieve much, but collectively we can achieve so much more! Thankfully, the Foundation received a great amount of support in 2022 despite inflation and economic challenges. Our collective accomplishments are detailed in this report. Doing the greatest things means working as a team, and I am proud to stand with a motivated team working tirelessly to make Norton County and the surrounding region a healthier, happier place to be. Let's carry this teamwork and momentum forward to see many more goals to fruition. The work is never done!

Sincerely,

A handwritten signature in a cursive script that reads "Katie".

Katie Allen Wagner
Norton Regional Health Foundation Executive Director

At a Glance: About the NRHF

Opportunities to assist with the Norton Regional Health Foundation's projects are endless.

Whether participating in the tax credit incentive program through 2023, giving to unrestricted needs (hospital priority equipment and/or program costs), or planning an estate gift to support infrastructure or a scholarship program, know that donations of all amounts make a difference and improve healthy living and the health care experience in Norton County.

Norton Regional Health Foundation 2022 Fact Sheet

Norton Regional
HEALTH FOUNDATION

Mission Statement

The Norton Regional Health Foundation is a 501(c)(3) nonprofit organization that focuses on the importance of rural health and health care. The Foundation's mission is "to support the enhancement of quality health care for the residents of Norton County and surrounding counties."

Management



Katie Allen Wagner

Executive Director

Board of Directors

Terry Nelson, President

Jill Edgett, Vice President

Karen Griffiths, Secretary/Treasurer

Jill Hall

Megan Keiswetter

Jennifer Miller

Chris Tanner

Meetings hosted the last Monday of the month in January, March, May (Monday before Memorial Day), July, September and November.

Key Metrics, Support in 2022



\$236,432

Hospital-specific equipment & infrastructure funding*



\$38,068

Healthy hospital & community funding



55

Donors engaged



\$2,500

Scholarships awarded

* Includes items such as patient beds, Glidescope, portable ultrasound, TelePaks, estate gift to jump-start CT Scanner fundraising

Total Assets, Historical Cost (2016-2022)

> **2022:** \$723,825

> **2021:** \$662,427

> **2020:** \$517,656

> **2019:** \$457,174

> **2018:** \$490,432

> **2017:** \$476,854

> **2016:** \$330,659

Featured project

The Norton Regional Health Foundation was awarded **\$150,000** in state income tax credits through the KS Dept. of Commerce in 2022. This award will support purchasing new CT Scanner. Details are included on the Contact Us page of the 2022 NRHF Annual Report.

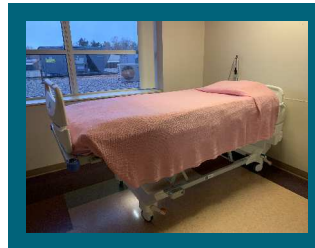
2022 Health Care Projects

The Norton Regional Health Foundation aligns with key components of Norton County Hospital's mission:

- **Meet the evolving health care needs of our region.**

- **Provide an exceptional staff and patient experience.**

- **Empower health and wellness at any stage of life.**



Patient Beds

- Norton County Match Day fundraising from 2021, along with additional fundraising and a \$10,000 grant from the Dane G. Hansen Foundation, allowed for the purchase of five new inpatient beds and one new obstetrics bed. This project totaled \$45,000, and all beds were in place by spring 2022.

TelePaks

- Roughly \$3,500 was spent in 2022 to purchase TelePaks for better patient monitoring in the Nursing department.



Glidescope & Portable Ultrasound

- Norton County Match Day fundraising from 2022, combined with other gifts, allowed for the purchase of a portable ultrasound machine and video laryngoscope (Glidescope). The ultrasound machine is used mainly for outpatient infusion services, while the Glidescope serves as a second instrument so one could be in place in the Emergency department, while the other is in the Surgery department. The two items combined totaled \$22,600.

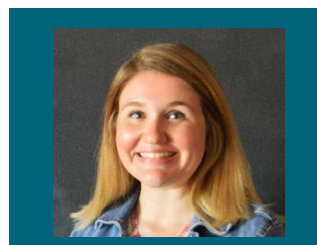
Stepping On

- The Norton Regional Health Foundation funds ongoing needs for Stepping On, a falls prevention program for seniors, at Norton County Hospital.



Student Scholarships

- Angela Sorter, Norton, awarded \$1,000 from the Warren and Jean White Nursing Scholarship Fund and \$1,000 from the George Jones Nursing Scholarship Fund.
- Shelby Fisher, Norton, awarded \$500 from the Marvin and Mary Wudtke Health Care Scholarship Fund.



2022 Healthy Community Projects

The Norton Regional Health Foundation collaborates with Live Well Norton to fund projects for a healthier Norton County, such as:

- **Norton Kids' Café**
- **Many other community health endeavors through the Blue Cross Blue Shield of Kansas' Pathways to a Healthy Kansas program**



**Norton
Kids' Café**

- Live Well Norton has partnered with Norton Kids' Café since the summer of 2018 to provide free meals to children age 18 years and younger. Tax-deductible gifts to Live Well Norton have helped support this program in numerous ways, such as purchasing supplies and fresh produce for children and their families. The Kansas Food Bank supplies shelf-stable, nutritious meals for the children, and community volunteers help distribute meals at the Norton First United Methodist Church.

Pathways to a Healthy Kansas grant program

- This highly competitive grant awarded to Norton County through the work of Live Well Norton and the Norton Regional Health Foundation, combines community-wide, evidence-based solutions and practices to help Kansas communities improve active living, healthy eating and tobacco prevention. The funding is provided by Blue Cross Blue Shield of Kansas; it is a \$500,000 award that helps fund sustainable projects in Norton County over four years (2020-2024). Specific projects are outlined below.
 - **Community & Social Context:** Leadership training through the Kansas Leadership Center has been provided to Norton County Hospital leaders. The leadership training opportunities are being extended to other businesses in 2023. Additionally, the Norton County Arts Council is partnering with Live Well Norton to work on placemaking projects that include community murals and revitalizing areas for populations of focus, such as seniors and low-income individuals and families.
 - **Neighborhood & Physical Environment:** Currently, a sidewalk design is in the works with Penco Engineering, Plainville, Kansas, on the hospital block and connecting to the new Physical Therapy location. This would allow safer walkability for staff and patients and connect health care access by bike or foot to the broader community. The City of Norton is assisting with this project. Additionally, once the hospital's Wellness Committee completed its Physical Activity Policy in 2022, the NRHF funded new bike racks.
 - **Food:** The Pathways grant funded a Food Systems Assessment for Norton County in 2022, which brought on support for other food-related efforts that include a Simply Produce basket program for families and community gardens.
 - **Healthcare:** The Pathways grant helped fund the hospital's latest Community Health Needs Assessment, strategic planning efforts and a Community Health Improvement Plan for all of Norton County. It also supported the Walk with a Doc program in early 2022 (photo at left).
 - **Education:** Childcare centers in Norton County will benefit from policy reviews that improve the health of children in their care; each center can receive up to \$10,000 in funding for health-related items such as playground equipment.
 - **Economic Stability:** Through work with the Kansas Children's Service League, Norton County businesses that have participated in the "Kids Are a Good Business" survey may be eligible to receive funding to make their worksites friendlier for families and healthier for staff.



Contact Us

Further Information

More information about the Norton Regional Health Foundation can be found online. Visit the Norton County Hospital website at www.ntcohosp.com, and click the "Foundation" tab.

CT Scanner Project & Other Giving Options

Interested in acquiring state income tax credits with a donation to the Norton Regional Health Foundation? Donations can be made in tax years 2022 and 2023, and a minimum \$250 donation is required to participate. Donors will get 70 percent of their gift back in state income tax credits (e.g., a \$1,000 gift equals \$700 in credits). Thus far, more than half of the tax credits have been sold! Contact the NRHF if you would like to participate in 2023.

Donors are encouraged to contact the NRHF if interested in contributing through: Stocks, Commodities, Real Estate, Life Insurance, Memorials, Estate Plans, Retirement Plans and Other Assets/Planned Giving. Donors can also make a gift on the website through PayPal.

In 2023, the NRHF will be fulfilling its commitment to fund new equipment and a youth injury prevention program for Physical Therapy. The NRHF is dedicated to raising funds for mammography, with the help of community partners that includes Bomgaars and its Ladies Night annual fundraising event. Clearly, many priority projects for funding exist, and the the NRHF can match your area of interest with a health need!

Phone: 785-877-3351

**Email: Katie Allen Wagner, Executive Director
kallen@ntcohosp.com**

Website: www.ntcohosp.com (Foundation tab)

Donors 2022

Norton Regional HEALTH FOUNDATION

Developing and maintaining excellence in the Norton Regional Health Foundation's efforts can be credited to private gift support and grant funding. This list recognizes gift supporters from Jan. 1, 2022 through Dec. 31, 2022. The Norton Regional Health Foundation extends its sincere appreciation to the following individuals, businesses and organizations:

Legacy Society

Donor (\$50,000+)

- Willard Carr Estate, Norton

Visionary Level

(\$25,000 - \$49,999)

Leader Level

(\$10,000 - \$24,999)

- Stuart & Cathy Barnes, Longmont, CO
- Charles & Susan Horner, Prairie Village
- Mick & Colette Miller, Norton
- Terry & Marcia Nelson, Almena

Builder Level

(\$5,000 - \$9,999)

- Wayne & Deb Hall, Overland Park
- Steve & Randa Vollertsen, Norton

Patron Level

(\$2,500 - \$4,999)

Pacesetter Level

(\$1,000 - \$2,499)

- Shawnee Branek, Norton
- Roger & Deanna Braun, Norton
- Doug & Karen Griffiths, Norton
- Brock & Jennifer Miller, Norton
- Eric & Katie Wagner, Phillipsburg

Sustainer Level

(\$500 - \$999)

- Darel Boston, Norton
- Brian Kirk, New Almelo
- Rodney & Janice O'hare, Norton
- Dr. Lamont & Pam Shirk, Norton

Partner Level

(\$250 - \$499)

- Mitch & Roxanne Bartels, Phillipsburg
- Tyrel & Klare Bliss, Almena
- Paul & Karolyn Cox, Long Island
- Jill Edgett, Lenora
- Russ & Gina Frack, Norton
- Dr. Glenda Maurer & Dale Carlson, Norton
- Ray & Ruth Mizell, Norton
- James Moreau, Norton
- Jean Ann Wilson, Almena
- Ed & Melba Witt, Norton

Sponsor Level

(\$100 - \$249)

- Jared & Melody DeWitt, Prairie View
- Dr. Josh & Kim Gaede, Norton
- Patrick & Jill Hall, Norton
- Shannan Hempler, Norton
- Logan & Megan Keiswetter, Norton
- Dr. Miranda & Ian McKellar, Norton
- Dr. Theresia & Tate Neill, Norton

Friend Level (\$1 - \$99)

- Reva Benien, Norton
- Scott & Alice Evans, Norton
- Gale & Ranelle Hays, Prairie View
- Larry & Terry Hillman, Norton
- Kellen & Emily Jacobs, Norton
- Beverly Kohfeld, Norton
- Natalie Linner, Norton
- Bryce & Valerie Marble, Norton
- Stanley & Pamela Murdoch, Kearney, NE
- Lynn Nelson, Norton
- Eric & Jennie Patterson, Norton
- Mike & Leslie Pfannenstiel, Norton
- Corey & Gail Roy, Norton
- Bob & Rita Speer, Norton
- Charlene Weskamp, Norton

These Businesses/Organizations also contributed at the following levels in 2022:

Legacy Society Donor

(\$50,000+)

Trailblazer Level

(\$25,000 - \$49,999)

Executive Level

(\$10,000 - \$24,999)

- Dane G. Hansen Foundation

Director Level

(\$5,000 - \$9,999)

- The Bank, Norton

Associate Level

(\$1,000 - \$4,999)

- Jamboree Foods, Norton

Investor Level

(\$250 - \$999)

- K.G. Sebelius Foundation

Advocate Level

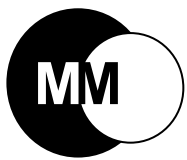
(\$249 and less)

- F&F Iron and Metal Co., Norton
- First United Methodist Church (memorial gift), Norton
- New Venture Advisors, Chicago, IL

Notes and Disclaimer: Donor recognition levels include contributions from cash and gift-in-kind donations. Donor recognition is not a validation of amount claimed by donor for income tax charitable deduction purposes. Receipts are sent to donors when the gift is made. We appreciate this generous support of the Norton Regional Health Foundation, and we want to recognize donors accordingly with 100 percent accuracy. If there is an error, please contact the Foundation at 785-877-3351.

NORTON REGIONAL HEALTH FOUNDATION, INC.
NORTON, KANSAS
ACCOUNTANT'S PREPARATION REPORT WITH FINANCIAL STATEMENTS AND SELECTED INFORMATION
FOR THE FISCAL YEAR ENDED DECEMBER 31, 2022

MAPES & MILLER LLP
CERTIFIED PUBLIC ACCOUNTANTS
NORTON, KANSAS



Mapes & Miller LLP

Certified Public Accountants

418 E. Holme, Norton, KS 67654-1412
Phone: 785-877-5833 Email: mmcpas@ruraltel.net

Members of the American Institute of Certified Public Accountants
and the Kansas Society of Certified Public Accountants

A PARTNERSHIP OF PROFESSIONAL CORPORATIONS

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BRIAN S. THOMPSON, CPA, PA
REBECCA A. LIX, CPA, PA
STEPHANIE M. HEIER, CPA, PA

Accountant's Preparation Report

Norton Regional Health Foundation, Inc.
Norton, KS 67654

Management is responsible for the accompanying financial statements of Norton Regional Health Foundation, Inc. (a non-profit corporation) which comprise the statement of assets, liabilities, and net assets-cash basis as of December 31, 2022 and the related statement of revenues and changes in net assets-cash basis for the year to date then ending, and the related statement of functional expenses-cash basis for the year to date then ending, and for determining that the cash basis of accounting is an acceptable financial reporting framework. We have performed a preparation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The financial statements are prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Foundation's assets, liabilities, net assets, revenues, and expenses. Accordingly, the financial statements are not designed for those who are not informed about such matters.

Mapes & Miller LLP

January 26, 2023

Norton Regional Health Foundation, Inc.
Statement of Assets, Liabilities, and Net Assets-Cash Basis
As of December 31, 2022

	<u>Restricted</u>	<u>Unrestricted</u>	<u>Total</u>
ASSETS			
Cash and Cash Equivalents			
Checking, Money Market, and Bank Deposits	155,965.88	52,585.47	208,551.35
Total Cash and Cash Equivalents	<u>155,965.88</u>	<u>52,585.47</u>	<u>208,551.35</u>
Investments			
Certificates of Deposit	50,000.00	78,000.00	128,000.00
Common Stock	0.00	44,757.37	44,757.37
Exchange Traded & Closed End Funds	9,927.79	147,017.77	156,945.56
Mutual Funds	127,474.37	58,096.81	185,571.18
Total Investments	<u>187,402.16</u>	<u>327,871.95</u>	<u>515,274.11</u>
TOTAL ASSETS	<u><u>343,368.04</u></u>	<u><u>380,457.42</u></u>	<u><u>723,825.46</u></u>
Liabilities and Net Assets			
Net Assets	300,609.85	361,816.69	662,426.54
Change in Net Assets	<u>42,758.19</u>	<u>18,640.73</u>	<u>61,398.92</u>
Total Net Assets	<u>343,368.04</u>	<u>380,457.42</u>	<u>723,825.46</u>
TOTAL LIABILITIES & NET ASSETS	<u><u>343,368.04</u></u>	<u><u>380,457.42</u></u>	<u><u>723,825.46</u></u>

Norton Regional Health Foundation, Inc.
Statement of Revenue, Expenses, and Changes in Net Assets-Cash Basis
For the Fiscal Year Ending December 31, 2022

	<u>Restricted</u>	<u>Unrestricted</u>	<u>Total</u>
Revenue			
Grants	70,000.00	0.00	70,000.00
Contributions	225,443.06	23,413.06	248,856.12
Release of Restriction on Net Assets	0.00	0.00	0.00
Investment Income			
Gain (Loss) on Sale of Securities	-23,839.18	40,084.01	16,244.83
Dividends	4,757.77	4,030.31	8,788.08
Interest	4.67	1,361.41	1,366.08
Total Investment Income	<u>-19,076.74</u>	<u>45,475.73</u>	<u>26,398.99</u>
Total Revenue	<u>276,366.32</u>	<u>68,888.79</u>	<u>345,255.11</u>
Expenses			
Program Expenses			
Community Healthcare Enhancement	232,991.93	44,008.01	276,999.94
Total Program Expenses	<u>232,991.93</u>	<u>44,008.01</u>	<u>276,999.94</u>
Support Services			
Management & General	616.20	6,240.05	6,856.25
Total Support Services	<u>616.20</u>	<u>6,240.05</u>	<u>6,856.25</u>
Total Expenses	<u>233,608.13</u>	<u>50,248.06</u>	<u>283,856.19</u>
Change in Net Assets	<u><u>42,758.19</u></u>	<u><u>18,640.73</u></u>	<u><u>61,398.92</u></u>

Norton Regional Health Foundation, Inc.
Statement of Functional Expenses-Cash Basis
For the Fiscal Year Ending December 31, 2022

	<u>Program Services</u>	<u>Supporting Services</u>	
	<u>Community Healthcare Enhancement</u>	<u>Management and General</u>	<u>Total</u>
Operations			
Office Supplies	0.00	0.00	0.00
Total Operations	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Fees			
Accounting Fees	0.00	3,716.00	3,716.00
Business Registration Fees	0.00	40.00	40.00
Consulting Fees	0.00	0.00	0.00
Legal Fees	0.00	0.00	0.00
Other Fees	0.00	273.75	273.75
Investment Fees	0.00	1,659.67	1,659.67
Foreign Tax Withheld	0.00	0.00	0.00
Total Fees	<u>0.00</u>	<u>5,689.42</u>	<u>5,689.42</u>
Community Relations			
Advertising/Public Relations	0.00	1,000.87	1,000.87
Donor Recognition/Event	0.00	165.96	165.96
Postage	0.00	0.00	0.00
Travel, Conf, Staff & Board Development	0.00	0.00	0.00
Total Community Relations	<u>0.00</u>	<u>1,166.83</u>	<u>1,166.83</u>
Special Projects			
Health Equipment/Infrastructure Improvements			
Hospital Equipment	236,382.11	0.00	236,382.11
Other	50.00	0.00	50.00
Scholarships	2,500.00	0.00	2,500.00
Supplies			
Kicks on the Bricks	0.00	0.00	0.00
Stepping On	96.00	0.00	96.00
Pathways Grant	35,802.71	0.00	35,802.71
Kids' Café	2,169.12	0.00	2,169.12
Total Special Projects	<u>276,999.94</u>	<u>0.00</u>	<u>276,999.94</u>
Total Expenses	<u><u>276,999.94</u></u>	<u><u>6,856.25</u></u>	<u><u>283,856.19</u></u>

Norton Regional Health Foundation, Inc.
Selected Information-Substantially All Disclosures Ordinarily Required by the
Cash Basis of Accounting Are Not Included

1. Summary of Significant Accounting Policies

Nature of Activities

The Norton Regional Health Foundation, Inc, a non-profit corporation, was formed in 2016 under the laws of the State of Kansas. It is headquartered in Norton, Kansas. The mission of the Norton Regional Health Foundation, Inc., is to support the enhancement of quality healthcare for the residents of Norton County and the surrounding counties by securing gifts and contributions for the support of the mission of Norton County Hospital.

Basis of Accounting

The records of the Norton Regional Health Foundation, Inc. are maintained on the cash basis of accounting and the accompanying financial statements have been prepared on that basis. Revenues and expenses are recognized when incurred. Noncash transactions are not recognized. The cash basis of accounting differs from generally accepted accounting principles primarily because certain revenues are recognized when received rather than when earned and certain expenses are recognized when paid rather than when the obligation is incurred.

Contributions

Contributions received are recorded as unrestricted or restricted support, depending on the existence and/or nature of the donation restrictions.

Contributions-In-Kind

In-kind or non-cash contributions are not disclosed in the financial statements. The Foundation keeps a record of all in kind contributions, and accounts for in kind contributions at fair market value of the contributed nonfinancial gifts as prescribed in *FASB Accounting Standards Codification* 820. The Foundation received contributions-in-kind with a market value of \$12,000 from Terry Nelson.

Cash and Cash Equivalents

For the purpose of the statement of assets, liabilities, and net assets-cash basis, the Norton Regional Health Foundation, Inc. defines cash as consisting of cash on hand, demand deposits, and money market accounts.

Investments

For the purpose of the statement of assets, liabilities, and net assets-cash basis, the Norton Regional Health Foundation, Inc. includes investments at their original cost basis.

Federal Income Taxes

The Norton Regional Health Foundation, Inc. is exempt from Federal income tax under provisions of Section 501(c)3 of the Internal Revenue Code.

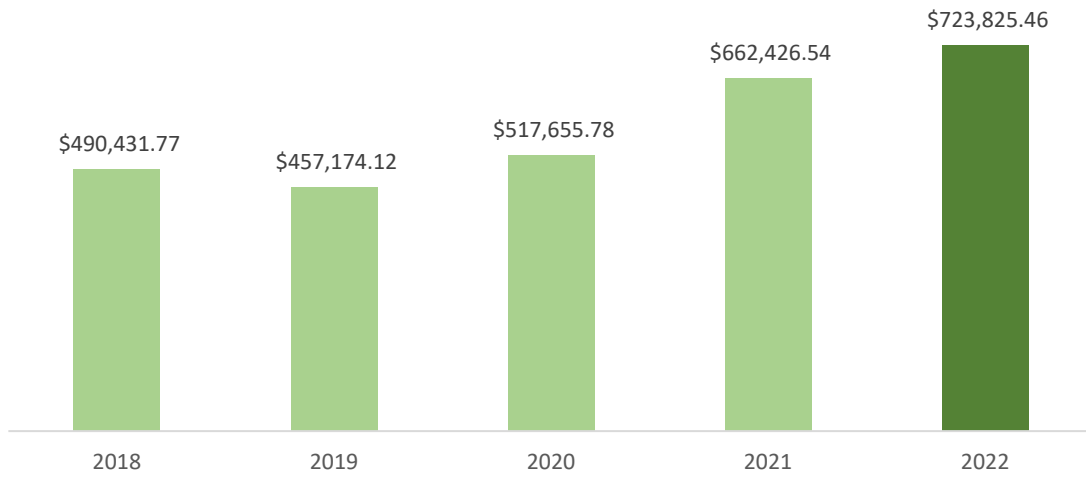
2. Restrictions on Net Assets

As described above, contributions are recorded as unrestricted or restricted support, depending on the existence and/or nature of the donation restrictions.

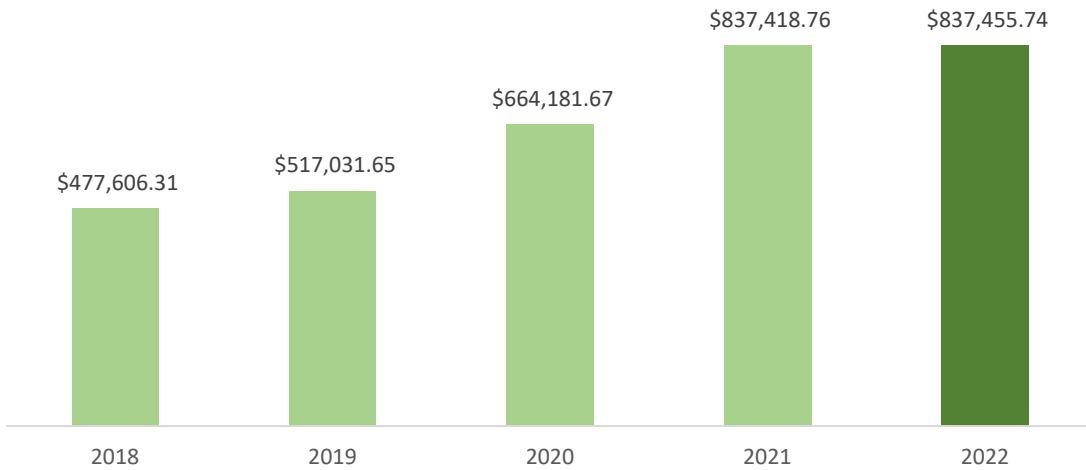
Restricted assets are available for the following purposes

Nursing Scholarships	\$166,339.45
Health Care Scholarships	\$25,520.71
Capital Improvements	\$54,529.48
Mammography	\$396.31
Pathways to a Healthy Kansas	\$95,366.62
Armory Drive Trail	\$70.43
Live Well Norton Projects	\$1,145.04
Total Restricted Net Assets	<hr/> \$343,368.04

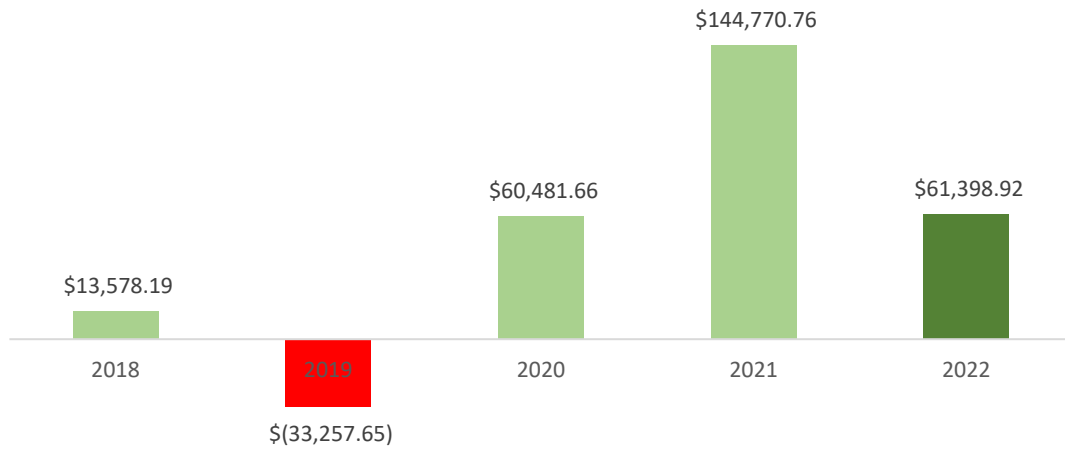
Total Assets-Historical Cost



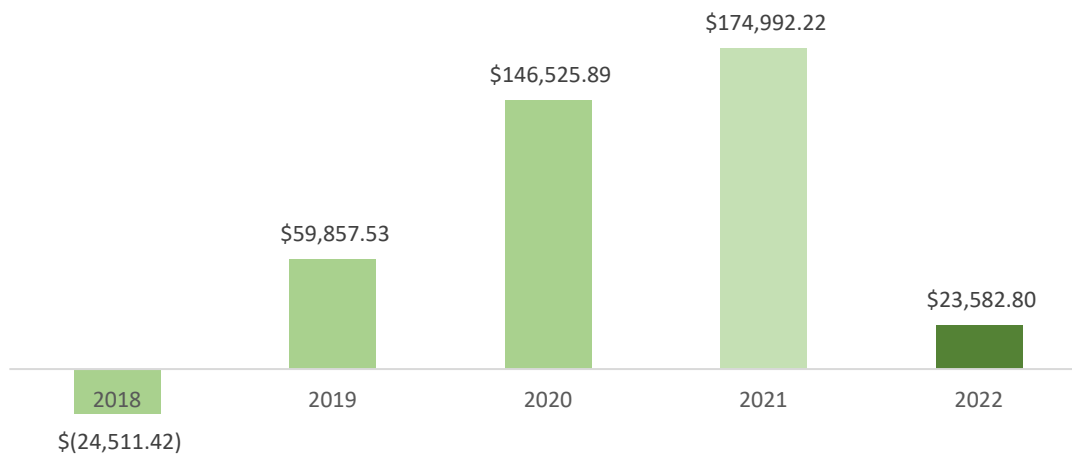
Total Assets-Fair Market Value



Change in Net Assets



Unrealized Gain (Loss) on Securities



Investment Returns (Net of Fees)

